The Gas Company's Residential New Construction Programs



CABEC Presentation

Gail McEneany Sr Acct Executive SoCalGas

October 20, 2011











Two Programs to Promote Energy Efficiency and Solar

California Advanced Homes Program

- . Performance Based Energy Efficiency Incentive Program
- . Incentives are paid for building energy efficient New Homes

New Solar Homes Partnership

- . Performance Based Renewable Incentive Program
- . Incentives are paid based upon the expected performance of installed solar electric (photovoltaic) systems on <u>New Homes</u>

Customers are encouraged to participate in both programs!





We're here to help builders today for tomorrow's environment.

Our California Advanced Homes Program highlights best practices in energy efficiency, green building and sustainability, and offers generous financial incentives to help builders and architects create environmentally friendly, energy-efficient communities for potential home buyers.



Types of Construction

- " Single-family detached
- " Duplex
- " Multi-family
- " Apartments
- "Hi-rise Residential





Program Components & Benefits



Benefits: Why Builders Should Participate

"Incentives. Base Incentive, plus BonusqKicker

["] Independent 3rd Party Inspections for Quality Control

"Marketing Potential

["] Optional ENERGY STAR participation receives EPA recognition through Energy Star campaigns

"Homebuyers save on utility bills

"New homes buyers enjoy comfortable, energy-efficient homes

- High-efficiency water heaters
- Proper home sealing
- Radiant barrier
- High-performance windows
- Energy Star appliances

- EE heating & cooling equipment
- Upgraded insulation
- Tightly sealed air ducts
- Maximum Cooling Capacity



Program Overview



- New statewide program consistent across California Investor Owned Utilities (IOU)
- Calculated incentives based upon CEC approved compliance software (EnergyPro or Micropas)
- Open to all residential new construction projects/homes receiving electric and/or natural gas distribution from the local IOU
- Incentives based upon the 2008 Title 24Energy Efficiency Standards

For more program information, please see the CAHP Participant Handbook





 New Handbook, Customer Agreement & Participation Checklist are now available!





Program Requirements

- Compliance achieved using a CEC approved computer method, (either EnergyPro 5 or Micropas 8)
- " Requirements apply to all homes in the same project
- " Payments are only made to owners, builders and developers named on the application
- " Limited funds, first come first served
- No agreements accepted after 12/15/12 or after all funding has been reserved.





Application Process

- 1. Select a Certified Energy Plans Examiner (CEPE) and a Home Energy Rating System (HERS) rater
- 2. Contact a utility representative for assistance in preparing your package for submission
- 3. Submit application and checklist and all required documents for plan check. Documents must be submitted prior to drywall
- 4. Design assistance is available according to guidelines that will be established soon
- 5. Meet with a utility representative to discuss the agreement and payment process after plan check approval





Common General Plan Check Errors

- "Wrong building orientation
- " Energy calculations less than program requirements
- " Compliance documents not completed by a Certified Energy Plans Examiner
- Missing electronic T24 input files.bld or .mp8





After Inspections & Verifications

" Complete and submit the Request for Payment form by model

- " The CF-4R uploaded by the HERS rater into the provider registry will be verified by the utility
- All inspection documents will be reviewed by the utility to ensure compliance and eligibility for incentive payments

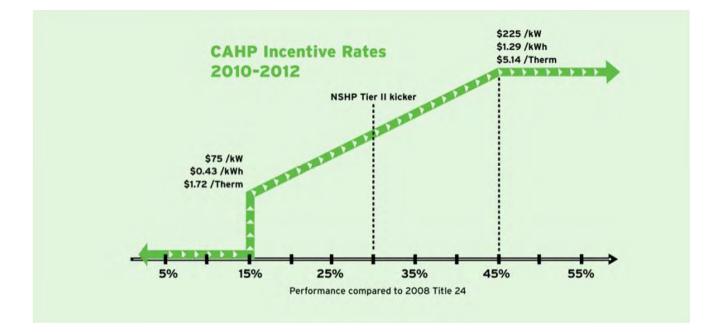
" Incentives are paid

Please note: Notify your utility of any project changes that will affect total energy use.





CAHP Incentive Rates 2010-2012



- ["] The baseline for financial incentives is 15% more efficient than the 2008 Title 24 standards
- Incentives increase incrementally as the performance of the structure increases
- " A calculator is provided in the agreement



Additional Financial Incentives 'kickers'



- California ENERGY STAR® New Homes
 - ⁷ 10% bonus incentive
- Green Home Certification
 - 10% bonus incentive
- Compact Home
 - 15% bonus incentive
- kW Reduction
 - " Same \$/kW as baseline incentive for PV
- NSHP Tier II (30% better than 2008 Title 24)
 - % \$1,000 for Single-Family, \$200 for Multi-Family
 (must install solar)
- **Design Team Incentive**
 - 50% of cost of design charrette up to \$5,000 (Project must be 10 or more units)



UTILITY INCENTIV	E WORKS	HEET		UTIL-1R
Project Name Example 1				Date 1/22/2010
	TDV ENERGY		ta sure)	Step 2 PERCENT BELOW TITLE 24
ENERGY COMPONENT	Standard	Proposed 3.93	Margin	% Below
Space Heating	5.29		1.30	Margin Standard Title 24*
Space Cooling	3.95	2.49	1.47	7.30 / 27.50 20.5 %
Indoor Fans	1.91	1.49	0.41	Cooling Standard
Domestic Hot Water	15.44	12.38	4.07	1.47 / 3.05 37.1 %
Pumps	0.00	0.00	0.00	Incentive Eligibility Yes No
				Owner Incentive (>-15%)
		2		NSHP Incentive (>=30%)
TOTALS:	27.59	20.29	7.30	Conditioned Floor Area = 2,500.0 ft ^a
	· · · · · · · · · · · · · · · · · · ·			Number of Bedrooms = 3
Step 3 ANNUAL	SITE ENERGY	USE		
Average 2pm - 5pm	Standard	Proposed	Margin	Single Orientation
Peak Demand (kW)	1.3	1.0	0.3	
	Stand	lard	Prop	oosed Margin
ENERGY COMPONENT	Electricity (kWh)	Natural Gas (therms)	Electricity (KWh)	Natural Gas Electricity Natural Gas (therms) (KWh) (therms)
Canada Mantina				
Space Heating	0	84	0	62 0 21
Space Cooling	415	0	202	0 153 0
Indoor Fans	200	0	221	0 45 0
Domestic Hot Water	0	277	0	200 0 50
Pumps	0	0	0	0 0 0
TOTALS:	681	361	483	271 198 90
Step 4 POTENTI	AL OWNER INC			
			elow Title-24* rom step 2)	Rate (from Step 3) Subtotal
Potential incentives indicat	od Electric			
on this report are available	Electric	ity (kWh)	20.5 %	0.76 X 198 = \$151 \$1000 kWh
only through the California				
Advanced Homes Program		icity (kW)	20.5 %	132 X 0.3 = \$40
new construction and are N		_		\$/KW KW
GUARANTEED. Projects n	nust Na	tural Gas	20.5 %	3.03 X 90 = \$273
meet all other program requirements to qualify.				\$4herm therm
Potential incentives are sul	piect	Bas	e Incentive	= \$464
to program limitations.				
A REAL PROPERTY.		Energy Sta	ar Incentive	n/a X 10% = n/a
		Groon Hom	e Incentive	n/a x 10% = n/a
The second		Cireen Hom	ie incentive	1010 - 110
Eur Eur		Company Line	- Incontinue	n/a x 15% = n/a
In a second second		Compact Hom	ie incentive	Na × 15% - Na
-		-		
A Sempra Ene	-	Photovolta	ic Incentive	n/a X n/a = n/a DC Rating KW
2 Seminaria	BA DOIKA			DO Hatting ww
		-		
				NSHP = n/a
	Ca	lifornia		
	3	lyancer	homes	Total = \$464
			101163	
				"% Below in this equation is limited to 45%

Utility Incentive Worksheet

- " Generated by the compliance software
- " Provides estimated savings and incentives



Energy Analysis Report – Example #1

Building Energy Analysis Report					
	North	East			
% Better than T-24	44%	40%			
Base Incentive	\$2357	\$1957			
Energy Star Bonus	\$236	\$196			
Compact Home Bonus	\$354	\$294			
Total Incentive	\$2946	\$2446			

Project Information:

Climate Zone 10
Single-family detached
2232 Sq Feet
5 bedrooms
Date prepared: 4/26/10



Example 1: How did they get there?

- " R30 Attic
- " Radiant Barrier
- " Tested Ducts
- " Tankless Water .94 Efficiency
- " Blower Door Test
- " R19 Walls (2x6)

- " HERS Refrigerant Charge Test
- " Quality Installation of Insulation (QII)
- " HERS Air Flow Test
- " Windows U factor .31; SHGC .26
- " Heating System .92% AFUE
- " Air Conditioning 14.5 SEER



Energy Analysis Report – Example #2

Building Energy Analysis Report					
	North (best)	East (worst)			
% Better than T-24	24.1%	15.7%			
Base Incentive	\$356	\$151			
Compact Home Bonus	\$53	\$23			
Green Program Bonus	\$36	\$15			
Total Incentive	\$445	\$189			

Project Information:

Climate Zone 7
Single-family detached
2151 Sq Feet
4 bedrooms
Date prepared: 6/18/10



Example 2: How did they get there?

- " R13 Walls
- " R38 Attic
- " Tested Ducts
- " R-6 Ducts
- " Heating System .80% AFUE
- " Water heater .62 EF

" Radiant Barrier

" Cool Roof

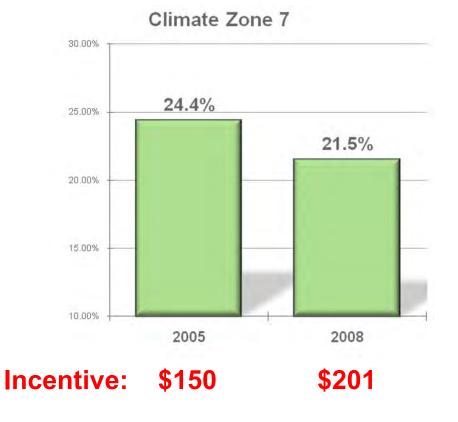
- " Quality Installation of Insulation (QII)
- " Windows U factor .34; SHGC .32
- " Air Conditioning 13 SEER
- ″ 11.0 EER



""



2008 Title 24 Effect Example Two - 1,962 SQFT Townhome

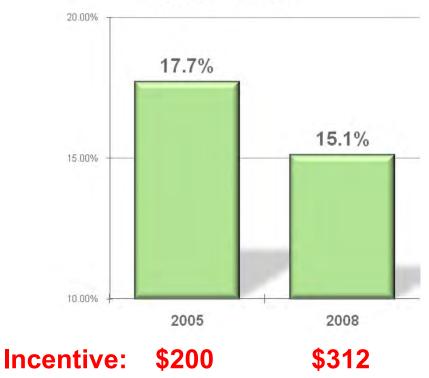




"



2008 Title 24 Effect Example Two - 1,962 SQFT Townhome



Climate Zone 10





CAHP as of 10/11

- SCG/SCE partnering on program enrollments in joint service territory
- " SCG Muni Projects . therm incentives only
- SDG&E . program suspended, call for details
- PG&E . program available, call for details



New Solar Homes Partnership















NSHP Guidebook

" 3rd Edition adopted by the CEC on January, 2010

- " All new applications must comply with the new guidebook
- All projects with valid, reserved applications will comply with the previous version of the guidebook
- Incomplete pending applications are governed by the old guidebook, but the applicant may opt to complete the reservation process under the new requirements (written request must be submitted to utility)
- " The most recent version of the guidebook can be found at:

http://www.energy.ca.gov/2010publications/CEC-300-2010-001/CEC-300-2010-001-CMD.PDF



These have now expired

NSHP offers generous financial incentives:

Market Rate Housing

- \$2.50/wattbase incentive\$2.60/watt
- \$2.60/watt solar as standard incentive

Affordable Housing

- % \$3.30/watt common areas
- \$3.50/watt dwelling units
- Incentive depends on the Expected Performance Based Incentive calculation (CEC PV Calculator)





New Incentive Levels

Check with the Solar Companies for Update

All Program Activity Currently Under Review 20.02 MW						
Level	Megawatt Goal	Solar as Standard Incentive	Base Incentive	Megawatt Approved	30-Day Notice Sent	Level Expires
1	15 MW	\$2.60	\$2.50	36.49 MW	8/13/2011	9/12/2011
2	18 MW	\$2.35	\$2.25			
3	22 MW	\$2.10	\$2.00			
4	25 MW	\$1.85	\$1.75			
5	30 MW	\$1.60	\$1.50			
6	35 MW	\$1.35	\$1.25			
7	40 MW	\$1.10	\$1.00			
8	50 MW	\$0.85	\$0.75			
9	75 MW	\$0.60	\$0.50			
10	90 MW	\$0.35	\$0.25			



Online Resources

- Southern California Gas Company, New Construction Team: <u>www.socalgas.com/construction</u>
- " Go Solar California: www.gosolarcalifornia.ca.gov
- California Association of Building Energy Consultants (CABEC): www.cabec.org
- California Home Energy Efficiency Rating Services (CHEERS): <u>www.cheers.org</u>
- California Certified Energy Rating & Testing Services (CalCERTS):
 <u>www.calcerts.com</u>
- " Energy Star: <u>www.energystar.gov</u>





Thank You

For more information, contact our Account Executive team



NewHomes@socalgas.com

1-866-563-2637

555 West Fifth Street, GT09G3 Los Angeles, CA 90013





How can we help you?





We're here to help builders today for tomorrow's environment.



This program is funded by California utility customers and administered by Southern California Gas Company under the auspices of the California Public Utilities Commission. This program may be modified or terminated without prior notice, and is provided to qualified customers on a first-come, first-served basis until the program funds are no longer available.

© 2010 Southern California Gas Company. The above trademarks belong to their respective owners. All rights reserved. Some materials used under License, with all rights reserved by the Licensor.

